

# ACCELERATING YOUR PROGRESS toward Sustainability.

Tioga Energy<sup>SM</sup> was founded to accelerate the adoption of renewable energy by commercial, government and non-profit organizations. Today, Tioga offers customers access to solar electricity through its SurePath<sup>SM</sup> Solar Power Purchase Agreements, or PPAs. SurePath Solar PPAs cover all the complexities of adopting solar energy, from system design to equipment purchase and installation to on-going maintenance and monitoring. Customers host the solar facility on a rooftop or other location; Tioga owns and operates the solar equipment, absorbing all financial and operational risk of adopting solar energy. In exchange, customers purchase solar electricity generated by the facility, gaining the benefits of renewable energy while remaining free to focus on their primary businesses.

## **Tioga's Installation Partners**

Through established partnerships with the leading installers, technology providers and contractors in the renewable energy industry, Tioga offers its customers best-in-class solar energy solutions. Tioga designs and engineers solar facilities using the latest solar technology, and then contracts leading installation companies for deployment. Ongoing system maintenance and management services are provided as a standard part of all PPAs. A Tioga project manager provides customers a single point of contact, and manages all financial and regulatory details as well as planning and communications with partners.

## Tioga's Management Team

The Tioga Energy<sup>SM</sup> management team includes executives with long-term experience in project finance and renewable energy technologies. With its pre-existing industry relationships and experience, as well as the powerful support of its finance partners, Tioga is a trusted, reliable provider of renewable energy. Tioga's management team includes:

- **Paul Detering**, Chief Executive Officer
- **Preston Roper**, Executive Vice President, Corporate Development and Operations
- **Kristian Hanelt**, Vice President, Project Finance
- **Mike Jolley**, Vice President, Project Management
- **Matt Lugar**, Vice President, Marketing and Sales
- **Peter Nixon**, Vice President, Business Development and Finance
- **Marc Roper**, Vice President, Sales
- **Anthony Lebe**, Director, Legal and Regulatory

## Tioga Investors

Tioga Energy is a privately held company with investment capital from leading renewable energy sector investors. The company also has large capital reserves through international construction and permanent financing organizations. Tioga's investors include:

- **Draper Fisher Jurvetson**
- **DFJ Frontier**
- **NGEN Partners, LLC**
- **Nth Power**
- **Rockport Capital Partners**

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Tioga is a Native American word that means "where the path forks." Your organization is at a decision point regarding renewable energy. Tioga Energy offers you sustainable electricity solutions that reduce your energy costs and demonstrate your commitment to the environment.



[tiogaenergy.com](http://tiogaenergy.com)